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## <u>Salesforce Admin + Development Course Curriculum</u>

## Salesforce- Admin

- 1. Introduction to Cloud Computing and Salesforce Platform.
- 2. Building Blocks of Salesforce Platform.
- 3. Salesforce Data model, Objects, Relationships and Fields.
- 4. Salesforce Security Model and its Features.
- 5. Salesforce Security Model Object, Record and Field Level features.
- 6. Business Logic, Formulas & Validations.
- 7. Business Process Automation in Salesforce.
- 8. Customer Management using Salesforce Sales Cloud.
- 9. Customer Service Solution using Salesforce Service Cloud.
- 10. Data Handling and Processing in Salesforce.
- 11. Reports and Dashboards in Salesforce.
- 12. Salesforce 1, Lightning App Builder, Salesforce A, Outlook.
- 13. Activity Management, AppExchange, Content and Folder Management.
- 14. Chatter, Global Action and Publisher Layout.
- 15. Salesforce Mobile.
- 16. Deployment Process in Salesforce.
- 17. Salesforce Project Application Lifecycle.
- 18. Lightning in Salesforce.
- 19. Buttons and Link management in Salesforce.
- 20. Salesforce App Exchange.
- 21. Hands-on Projects.

## Salesforce Development

- 22. Introduction to Cloud Computing.
- 23. Working on Custom Objects and Fields.
- 24. Data Management in SFDC.
- 25.Introduction to APEX Programming.
- 26. Data Types and Logic Control Statements in APEX.



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- 27.APEX Classes.
- 28.sObject Relationships, Implementing SOQL and SOSL Queries.
- 29. Data Manipulation Language.
- 30. Trigger in APEX and APEX Transaction.
- 31. Exception Handling and Debugging in APEX.
- 32. Testing Essentials and Design Strategies.
- 33. Deployment Strategies and Visual force Pages.
- 34. Working with Controllers and Controller Extensions.
- 35. Lightening Framework.
- 36. Hands-on Projects.